

# LISTENER'S BEATITUDES



**Blessed are they who find interest in dry subjects,  
for they will be promoted sooner.**

**Blessed are they who judge a speaker's content and not their delivery,  
for they shall be rewarded with comprehension.**

**Blessed are they who do not judge until comprehension is complete,  
for theirs is the pathway to understanding.**

**Blessed are they who listen for central themes,  
for they will not be snowed by the trivial.**

**Blessed are the note takers who use different systems depending on the speaker,  
for they will understand their notes afterward.**

**Blessed are those who show an active body state,  
for they are also mentally prepared.**

**Blessed are those who tolerate bad speaker habits,  
for they know perfection is not of this world.**

**Blessed are they who keep an open mind when emotional words are used,  
for their "cool" will be rewarded "warmly."**

**Blessed are they who anticipate and mentally summarize,  
for they realize the mind is quicker than the tongue.**

**Blessed are they who develop listening skills and practice them daily,  
for they shall be among the precious few.**

**Rejoice and be glad, for you will be a leader among all talkers of the world.**

**You are a listener in the world. A listener in a conversation cannot be hidden.**

**Thus, let your listening skills shine before all talkers that they may see your good skills and in the process create understanding.**

**Jim Pfafflin,  
International Listening Association**